



## CrowdStrike Named Optiv 2024 Partner of the Year

*Award highlights the Falcon platform's transformative impact in consolidating cybersecurity at scale*

AUSTIN, Texas--(BUSINESS WIRE)--Mar. 5, 2025-- [CrowdStrike](#) (NASDAQ: CRWD) today announced it has been recognized as Optiv's 2024 Partner of the Year. This honor highlights CrowdStrike's outstanding growth, strategic relevance, and unwavering commitment to driving shared go-to-market success with Optiv, delivering superior customer outcomes built on the [CrowdStrike Falcon® cybersecurity platform](#).

Optiv's Partner of the Year Awards recognize forward-thinking innovation, performance and growth, and technology solutions that empower organizations to strengthen their cybersecurity posture. CrowdStrike's recognition underscores its industry leadership and the growing demand from organizations around the world, across industries and market segments, for driving cybersecurity transformation with the Falcon platform and Optiv's world-class solutions and services.

Previously, CrowdStrike and Optiv surpassed \$1 billion in sales together, a milestone that reflects a strong partnership and significant impact in the cybersecurity market. Together, the companies are helping organizations accelerate their adoption of the Falcon platform, consolidating disjointed point products and reducing operational complexity, which maximizes security investments.

"In today's rapidly evolving threat landscape, organizations need a cybersecurity approach that is both proactive and adaptable," said John Hurley, Chief Revenue Officer at Optiv. "CrowdStrike's cutting-edge technology, combined with Optiv's deep expertise and strategic guidance, empowers our clients with industry-leading threat detection, response, and mitigation capabilities. Together, we deliver an integrated security approach that strengthens defenses, enhances operational efficiencies, and ensures businesses stay ahead of cyber threats."

"The partnership between CrowdStrike and Optiv is built on a shared commitment to delivering cybersecurity solutions that empower organizations to stay ahead of evolving threats," said Amanda Adams, Vice President of Americas Alliances at CrowdStrike. "By combining the power of the Falcon platform with Optiv's outcome-driven approach, we're reducing complexity, optimizing costs, and driving meaningful business outcomes."

### About CrowdStrike

[CrowdStrike](#) (NASDAQ: CRWD), a global cybersecurity leader, has redefined modern security with the world's most advanced cloud-native platform for protecting critical areas of enterprise risk – endpoints and cloud workloads, identity and data.

Powered by the CrowdStrike Security Cloud and world-class AI, the CrowdStrike Falcon® platform leverages real-time indicators of attack, threat intelligence, evolving adversary tradecraft and enriched telemetry from across the enterprise to deliver hyper-accurate detections, automated protection and remediation, elite threat hunting and prioritized observability of vulnerabilities.

Purpose-built in the cloud with a single lightweight-agent architecture, the Falcon platform delivers rapid and scalable deployment, superior protection and performance, reduced complexity and immediate time-to-value.

CrowdStrike: We stop breaches.

Learn more: <https://www.crowdstrike.com/>

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